



**College of Business Administration
Academic Learning Compacts**

Real Estate - B.S.B.A.

Discipline Specific Knowledge, Skills, Behavior and Values

1. Basic Real Estate Principles

Students in the Real Estate BSBA degree program will demonstrate comprehension of basic principles of real estate and real estate law.

2. Analytical Skills (Financial Markets)

Students in the Real Estate BSBA degree program will apply the appropriate financial analysis tools to solve specified real estate investment, appraisal, and finance problems.

3. Analytical Skills (Mathematics)

Students in the Real Estate BSBA degree program will demonstrate proficiency in solving problems related to time value mathematics and investments.

4. Analytical Skills (Environmental Law and Policy)

Students in the Real Estate BSBA degree program will demonstrate proficiency in the relationship of real estate and environmental law.

5. Analytical Skills (Residential and Commercial Real Estate)

Students in the Real Estate BSBA degree program will demonstrate proficiency in answering questions and solving financial problems related to residential and commercial real estate.

6. Use of Information Technology

Students will apply appropriate information technologies, such as Microsoft Word and Excel, to specific problems associated with real estate.

Critical Thinking

1. Analytical Skills (Mathematics)

Students in the Real Estate BSBA degree program will demonstrate proficiency in solving problems related to time value mathematics and

investments.

2. Critical Thinking Skills

Students in the Real Estate BSBA degree program will demonstrate critical thinking skills related to financial and investment analysis by effectively evaluating financial data, and using the results to make proper investment decisions.

Communication

1. Communication Skills

Students in the Real Estate BSBA degree program will demonstrate effective written communication skills by producing written financial analyses that are organized, clear, and logical.

2. Use of Information Technology

Students will apply appropriate information technologies, such as Microsoft Word and Excel, to specific problems associated with real estate.

Assessment of Real Estate - B.S.B.A. Outcomes

These outcomes will be assessed using a variety of assessment methods, including:

- **Exams**
- **Individual projects**
- **Written papers**
- **Case studies**